V6/14/2017

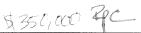
Single/Sole Source Justification

Vendor:	Econolite Control Products, Inc.		#103094					
Commodity/Service:	Traffic Equipment	Ra						
Estimated expenditure for the whichever is greater, for the	the current term of contract or annually e above Commodity/Service:	\$.700,000 350,000	Requests over \$50,000, after review Procurement will send to County Manager for Authorization					
Initial the entry below that	applies to the proposed purchase.		CONTROL TO STATE					
equipment, softwa	E REQUEST is for: licensed, patente are, or is required from this source to	permit standardization.						
SOLE SOURCE REQUEST is for: the only qualified supplier possessing the unique and singular available capability to meet the requirements of the department. Please obtain and include a letter from manufacturer regarding the product or service. *** Single & Sole sources are required to be publicly posted by Procurement for a minimum of 7 days prior to approval. ***								
In all cases, negotiations h	nave been performed in order for the C	County to receive the best value.						
The undersigned requests to the service or material describes or material.	that competitive procurement be waiv cribed in this single/sole source justifi	red and that the vendor identified ication be authorized as a single s	as the supplier of source for the					
Requisitioned by:	_ · · · <u>I</u>	Signature: Department Director/Designee	Date					
Transportation		Randy Cerchie						
Department		Department Director/Designee (
Single/Sole Source No. Posted Date From	(PROCUREMENT MANAGEMI SS 1902550 3 4 19 To 3	ENT DIVISION USE ONLY) N P Received Date	3 6 19 gov.com/procurement and/or					
Approved Disapproved Reason for disapproval	Signature of Procurement Direc	ctor/Designee	Date					
Single/Sole Source OVER \$50,000 Require County Manager or Designee Approval								
Approved Disapproved	Signature of County Manager/D	Designee	Date					
Presented to Commission:	Commission Response	ð:						

Revised: 03/03/2017

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Pursuant to Section 838.22(2), Florida Statutes. It is unlawful for a public servant, with corrupt intent to obtain a benefit for any person or to cause unlawful barm to another, to circumvent a competitive bidding process required by law or rule by using a sole-source contract for commodities or services. Any person who violates this section commits a felony of the second degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.



Amount \$ 700,000 Vendor: Econolite Control Products,

1. Detailed Description of services and/or items: Describe the product/service you are requesting and its function.

Econolite Control Products, Inc. (Econolite) is DOT Traffic's sole provider for signal cabinets, signal controllers, and Advanced Traffic Management Operating software and has been since the 1980's. Econolite is the developer of the Centracs System which is the Advanced Traffic Management System (ATMS) that allows the County to remotely monitor and maintain the signal system. This sole source procurement would allow DOT to purchase products from Econolite for internal maintenance of signal and traffic equipment.

2. Why Single/Sole Source: State why this is the only item or service which will fulfill the County's requirements.

All 430 existing traffic signals in Lee County are equipped with Econolite signal controllers and cabinets. Changing the hardware to another brand would limit the compatibility of the signal network and individual signals to communicate with one another. The County would no longer have the ability to apply an adaptive signal system or as efficiently utilize the traffic responsiveness program.

3. Justification for Single/Sole Source/Special Circumstances: Explain why this vendor is the only source from which to obtain this product or service.

Econolite does not have any authorized resellers, the products are marketed directly from Econolite.

Efforts to Identify Other Vendors: Describe steps taken to make this determination, vendors contacted, etc.

A letter from Econolite is attached documenting that no other sellers can provide the Econolite product.

If required by the Procurement Management Director, attach a letter from vendor declaring solesource.

	Date	PO#	Amount	 SS Balance
123			6	\$
		3	5	\$
			S	\$
1		S	5	\$

Revised: 03/03/2017

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		\$	\$
		\$	\$
		\$	\$
]	\$]	\$

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MOVING TRAFFIC FORWARD

To: Lee County

From: Connie Braithwaite, Econolite Control Products, Inc.

Date: 1/16/19 Re: Sole Source

To whom it may concern,

This letter is to verify that Econolite Control Products, Inc. located at PO Box 550897 Jacksonville, Florida 32255 is the sole developer, provider or manufacturer of any and all, "Econolite" and "Safetran" products in the state of Florida.

This would include:

- 1. Plug-N-Go Cabinets: TS1 and TS2
- 2. Controllers: COBALT®and Safetran 2070®. This also includes any products or licensing that would be associated with Econolite proprietary products. Example: ASC3® or EOS® software upgrades can only be purchased through Econolite as the software is developed, registered, and licensed for use only by Econolite.
- 3. System software: Centracs®, Centracs MOE®, Centracs SPM®. Example: Centracs® software upgrades can only be purchased through Econolite as the software is developed, registered, and licensed for use only by Econolite.
- **4. Autoscope**® video detection: **ENCORE**®, **Rack Vision Terra**® and **Vision**® are registered trademarks of Image Sensing Systems. Econolite is the sole distributor of **Autoscope**® products in the United States.
- 5. Radar vehicle detection: AccuScan 300®, AccuScan 600® and AccuScan 1000®.
- 6. Econolite Signals and Display Products
- 7. Econolite branded BIU's, Load Switches, Power Supplies, Zinc Blue UPS and any other products with the Econolite® name.

If you have any questions concerning this matter, please contact me at (904) 759-0745.

We appreciate the opportunity for your business!

Thank You,

Connie Braithwaite

Econolite Control Products, Inc.

Connie Braithwaite