

**AGREEMENT FOR
Annual – Supply of Sulfuric Acid**

THIS AGREEMENT ("Agreement") is made and entered into by and between Lee County, a political subdivision of the State of Florida, hereinafter referred to as the "County" and Trammo, Inc., a Delaware corporation authorized to do business in the State of Florida, whose address is One Rockefeller Plaza 9th Floor, New York, NY 10020, and whose federal tax identification number is 13-2679131, hereinafter referred to as "Vendor."

WITNESSETH

WHEREAS, the County intends to purchase sulfuric acid from the Vendor in connection with "B180475BAW" (the "Purchase"); and,

WHEREAS, the County issued Solicitation No. B180475BAW on August 7, 2018 (the "Solicitation"); and,

WHEREAS, the County evaluated the responses received and found the Vendor qualified to provide the necessary products and services; and,

WHEREAS, the County posted a Notice of Intended Decision on October 3, 2018; and,

WHEREAS, the Vendor has reviewed the products and services to be supplied pursuant to this Agreement and is qualified, willing and able to provide all such products and services in accordance with its terms.

NOW, THEREFORE, the County and the Vendor, in consideration of the mutual covenants contained herein, do agree as follows:

I. PRODUCTS AND SERVICES

The Vendor agrees to diligently provide all products and services for the Purchase in accordance with the project Specifications made part of this Agreement as Exhibit A, attached hereto and incorporated herein. Vendor shall comply strictly with all of the terms and conditions of the Solicitation as modified by its addendum, copies of which are on file with the County's Department of Procurement Management and are deemed incorporated into this Agreement.

II. TERM AND DELIVERY

- A. This Agreement shall commence immediately upon the effective date and shall continue for an initial period of one (1) year with the option to renew

for three (3) additional one (1) year periods upon the mutual written agreement of the parties. The effective date shall be March 4th, 2019.

- B. A purchase order must be issued by the County before commencement of any work or purchase of any goods related to this Agreement.

III. COMPENSATION AND PAYMENT

- A. The County shall pay the Vendor in accordance with the terms and conditions of this Agreement for providing all products and services as set forth in Exhibit A, and further described in Exhibit B, Fee Schedule, attached hereto and incorporated herein. Said total amount to be all inclusive of costs necessary to provide all products and services as outlined in this Agreement, and as supported by the Vendor's submittal in response to the Solicitation, a copy of which is on file with the County's Department of Procurement Management and is deemed incorporated into this Agreement.
- B. Notwithstanding the preceding, Vendor shall not make any deliveries or perform any work under this Agreement until receipt of a purchase order from the County. Vendor acknowledges and agrees that no minimum order or amount of product or work is guaranteed under this Agreement and County may elect to issue no purchase orders. If a purchase order is issued, the County reserves the right to amend, reduce, or cancel the purchase order in its sole discretion.
- C. All funds for payment by the County under this Agreement are subject to the availability of an annual appropriation for this purpose by the County. In the event of non-appropriation of funds by the County for the services provided under this Agreement, the County will terminate the contract, without termination charge or other liability, on the last day of the then current fiscal year or when the appropriation made for the then-current year for the services covered by this Agreement is spent, whichever event occurs first. If at any time funds are not appropriated for the continuance of this Agreement, cancellation shall be accepted by the Vendor on thirty (30) days' prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Agreement beyond the date of termination.

IV. METHOD OF PAYMENT

- A. The County shall pay the Vendor in accordance with the Local Government Prompt Payment Act, Section 218.70, Florida Statutes, upon receipt of the Vendor's invoice and written approval of same by the County indicating that the products and services have been provided in conformity with this Agreement.

- B. The Vendor shall submit an invoice for payment to the County on a monthly basis for those specific products and services as described in Exhibit A (and the corresponding fees as described in Exhibit B that were provided during that invoicing period.
- C. For partial shipments or deliveries, progress payments shall be paid monthly in proportion to the percentage of products and services delivered on those specific line items as approved in writing by the County.

V. ADDITIONAL PURCHASES

- A. No changes to this Agreement or the performance contemplated hereunder shall be made unless the same are in writing and signed by both the Vendor and the County.
- B. If the County requires the Vendor to perform additional services or provide additional product(s) related to this Agreement, then the Vendor shall be entitled to additional compensation based on the Fee Schedule as amended to the extent necessary to accommodate such additional work or product(s). The additional compensation shall be agreed upon before commencement of any additional services or provision of additional product(s) and shall be incorporated into this Agreement by written amendment. The County shall not pay for any additional service, work performed or product provided before a written amendment to this Agreement.

Notwithstanding the preceding, in the event additional services are required as a result of error, omission or negligence of the Vendor, the Vendor shall not be entitled to additional compensation.

VI. LIABILITY OF VENDOR

- A. The Vendor shall save, defend, indemnify and hold harmless the County from and against any and all claims, actions, damages, fees, fines, penalties, defense costs, suits or liabilities which may arise out of any act, neglect, error, omission or default of the Vendor arising out of or in any way connected with the Vendor or subcontractor's performance or failure to perform under the terms of this Agreement.
- B. This section shall survive the termination or expiration of this Agreement.

VII. VENDOR'S INSURANCE

- A. Vendor shall procure and maintain insurance as specified in Exhibit C, Insurance Requirements, attached hereto and made a part of this Agreement.
- B. Vendor shall, on a primary basis and at its sole expense, maintain in full force and effect, at all times during the life of this Agreement, insurance

coverage (including endorsements) and limits as described in Exhibit C. These requirements, as well as the County's review or acceptance of insurance maintained by Vendor, are not intended to and shall not in any manner limit or qualify the liabilities or obligations assumed by Vendor under this Agreement. Insurance carriers providing coverage required herein must be licensed to conduct business in the State of Florida and must possess a current A.M. Best's Financial Strength Rating of B+ Class VII or better. No changes are to be made to these specifications without prior written specific approval by County Risk Management. To the extent multiple insurance coverages and/or County's self-insured retention may apply, any and all insurance coverage purchased by Vendor and its subcontractors identifying the County as an additional named insured shall be primary.

VIII. RESPONSIBILITIES OF THE VENDOR

- A. The Vendor shall be responsible for the quality and functionality of all products supplied and services performed by or at the behest of the Vendor under this Agreement. The Vendor shall, without additional compensation, correct any errors or deficiencies in its products, or if directed by County, supply a comparable replacement product or service.
- B. The Vendor warrants that it has not employed or retained any company or person (other than a bona fide employee working solely for the Vendor), to solicit or secure this Agreement and that it has not paid or agreed to pay any person, company, corporation, individual, or firm other than a bona fide employee working solely for the Vendor, any fee, commission, percentage, gift, or any other consideration, contingent upon or resulting from the award of this Agreement.
- C. The Vendor shall comply with all federal, state, and local laws, regulations and ordinances applicable to the work or payment for work thereof, and shall not discriminate on the grounds of race, color, religion, sex, or national origin in the performance of work under this Agreement.
- D. Vendor specifically acknowledges its obligations to comply with Section 119.0701, Florida Statutes, with regard to public records, and shall:
 - 1) keep and maintain public records that ordinarily and necessarily would be required by the County in order to perform the services required under this Agreement;
 - 2) upon request from the County, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law;

- 3) ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed, except as authorized by law; and
- 4) meet all requirements for retaining public records and transfer, at no cost to the County, all public records in possession of Vendor upon termination of this Agreement and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All records stored electronically must be provided to the County in a format that is compatible with the information technology system of the County.

IF THE VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE VENDOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THE CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT 239-533-2221, 2115 SECOND STREET, FORT MYERS, FL 33901, publicrecords@leegov.com; <http://www.leegov.com/publicrecords>.

- E. The Vendor is, and shall be, in the performance of all work, services and activities under this Agreement, an independent contractor. Vendor is not an employee, agent or servant of the County and shall not represent itself as such. All persons engaged in any work or services performed pursuant to this Agreement shall at all times, and in all places, be subject to the Vendor's sole direction, supervision and control. The Vendor shall exercise control over the means and manner in which it and its employees perform the work, and in all respects the Vendor's relationship and the relationship of its employees to the County shall be that of an independent contractor and not as employees of the County. The Vendor shall be solely responsible for providing benefits and insurance to its employees.

IX. OWNERSHIP OF PRODUCTS

It is understood and agreed that all products provided under this Agreement shall become the property of the County upon acceptance by the County.

X. TIMELY DELIVERY OF PRODUCTS AND PERFORMANCE OF SERVICES

- A. The Vendor shall ensure that all of its staff, contractors and suppliers involved in the production or delivery of the products are fully qualified and capable to perform their assigned tasks.
- B. The personnel assigned by the Vendor to perform the services pursuant to this Agreement shall comply with the terms set forth in this Agreement.

Any change or substitution to the Vendor's key personnel must receive the County's written approval before said changes or substitution can become effective.

- C. The Vendor specifically agrees that all products shall be delivered within the time limits as set forth in this Agreement, subject only to delays caused by force majeure, or as otherwise defined herein. "Force majeure" shall be deemed to be any unforeseeable and unavoidable cause affecting the performance of this Agreement arising from or attributable to acts, events, omissions or accidents beyond the control of the parties.

XI. COMPLIANCE WITH APPLICABLE LAW

This Agreement shall be governed by the laws of the State of Florida. Vendor shall promptly comply with all applicable federal, state, county and municipal laws, ordinances, regulations, and rules relating to the services to be performed hereunder and in effect at the time of performance. Vendor shall conduct no activity or provide any service that is unlawful or offensive.

XII. TERMINATION

- A. The County shall have the right at any time upon fifteen (15) days' written notice to the Vendor to terminate this Agreement in whole or in part for any reason whatsoever. In the event of such termination, the County shall be responsible to Vendor only for fees and compensation earned by the Vendor, in accordance with Section III, prior to the effective date of said termination. In no event shall the County be responsible for lost profits of Vendor or any other elements of breach of contract.
- B. After receipt of a notice of termination, except as otherwise directed, the Vendor shall stop work on the date of receipt of the notice of termination or other date specified in the notice; place no further orders or subcontracts for materials, services, or facilities except as necessary for completion of such portion of the work not terminated; terminate all vendors and subcontracts; and settle all outstanding liabilities and claims.
- C. The County's rights under this Agreement shall survive the termination or expiration of this Agreement and are not waived by final payment or acceptance and are in addition to the Vendor's obligations under this Agreement.

XIII. DISPUTE RESOLUTION

- A. In the event of a dispute or claim arising out of this Agreement, the parties agree first to try in good faith to settle the dispute by direct discussion. If

this is unsuccessful, the parties may enter into mediation in Lee County, Florida, with the parties sharing equally in the cost of such mediation.

- B. In the event mediation, if attempted, is unsuccessful in resolving a dispute, the parties may proceed to litigation as set forth below.
- C. Any dispute, action or proceeding arising out of or related to this Agreement will be exclusively commenced in the state courts of Lee County, Florida, or where proper subject matter jurisdiction exists, in the United States District Court for the Middle District of Florida. Each party irrevocably submits and waives any objections to the exclusive personal jurisdiction and venue of such courts, including any objection based on forum non conveniens.
- D. This Agreement and the rights and obligations of the parties shall be governed by the laws of the State of Florida without regard to its conflict of laws principles.
- E. Unless otherwise agreed in writing, the Vendor shall be required to continue all obligations under this Agreement during the pendency of a claim or dispute including, but not limited to, actual periods of mediation or judicial proceedings.

XIV. STOP WORK ORDER

The County may, at any time, by written order to the Vendor, require the Vendor to stop all or any part of the work called for by this Agreement. Any order shall be identified specifically as a stop work order issued pursuant to this clause. This order shall be effective as of the date the order is delivered to the Vendor. Upon receipt of such an order, the Vendor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. The Vendor shall not resume work unless specifically so directed in writing by the County. The County may take one of the following actions:

1. Cancel the stop work order; or
2. Terminate the work covered by the order; or
3. Terminate the Agreement in accordance with provisions contained in Section XI.

In the event the County does not direct the Vendor to resume work, the stop work order may be converted into a notice of termination for convenience pursuant to Section XII. The notice period for such termination shall be deemed to commence on the date of issuance of the stop work order. In the event the County does not direct the Vendor to resume work within ninety (90) days, the Vendor may terminate this Agreement.

XV. VENDOR WARRANTY

- A. All products provided under this Agreement shall be new (unless specifically identified otherwise in Exhibit B) and of the most suitable grade for the purpose intended.
- B. If any product delivered does not meet performance representations or other quality assurance representations as published by manufacturers, producers or distributors of the products or the specifications listed in this Agreement, the Vendor shall pick up the product from the County at no expense to the County. The County reserves the right to reject any or all materials if, in its judgment, the item reflects unsatisfactory workmanship or manufacturing or shipping damage. In such case, the Vendor shall refund to the County any money which has been paid for same.

XVI. MISCELLANEOUS

- A. This Agreement constitutes the sole and complete understanding between the parties and supersedes all other contracts between them, whether oral or written, with respect to the subject matter. No amendment, change or addendum to this Agreement is enforceable unless agreed to in writing by both parties and incorporated into this Agreement.
- B. The provisions of this Agreement shall inure to the benefit of and be binding upon the respective successors and assignees of the parties hereto. A party to this Agreement shall not sell, transfer, assign, license, franchise, restructure, alter, or change its corporate structure or otherwise part with possession or mortgage, charge or encumber any right or obligation under this Agreement without the proposed assignee and/or party restructuring, altering or changing its corporate structure agreeing in writing with the non-assigning party to observe and perform the terms, conditions and restrictions on the part of the assigning party to this Agreement, whether express or implied, as if the proposed assignee and/or party restructuring, altering or changing its corporate structure was an original contracting party to this Agreement. Notwithstanding the foregoing provision, the Vendor may assign its rights if given written authorization by the County and claims for the money due or to become due to the Vendor from the County under this Agreement may be assigned to a financial institution or to a trustee in bankruptcy without such approval from the County. Notice of any such transfer or assignment due to bankruptcy shall be promptly given to the County.
- C. The exercise by either party of any rights or remedies provided herein shall not constitute a waiver of any other rights or remedies available under this Agreement or any applicable law.

- D. The failure of the County to enforce one or more of the provisions of the Agreement shall not be construed to be and shall not be a waiver of any such provision or provisions or of its right thereafter to enforce each and every such provision.
- E. The parties covenant and agree that each is duly authorized to enter into and perform this Agreement and those executing this Agreement have all requisite power and authority to bind the parties.
- F. Neither the County's review, approval or acceptance of, nor payment for, the products and services required under this Agreement shall be construed to operate as a waiver of any rights under this Agreement or of any cause of action arising out of the performance of this Agreement.
- G. If the Vendor is comprised of more than one legal entity, each entity shall be jointly and severally liable hereunder.
- H. Any notices of default or termination shall be sufficient if sent by the parties via United States certified mail, postage paid, or via a nationally recognized delivery service, to the addresses listed below:

Vendor's Representative:		County's Representatives:	
Name:	Tara Lynn	Names:	Roger Desjarlais Mary Tucker
Title:	Trader	Titles:	County Manager Director of Procurement Management
Address:	3000 Bayport Dr, Suite 100, Tampa, FL 33607	Address:	P.O. Box 398 Fort Myers, FL 33902
Telephone:	813.940.7708	Telephone:	239-533-2221 239-533-8881
Facsimile:	813.261.0601	Facsimile:	239-485-2262 239-485-8383
E-mail:	Tampa.sulfuricacid.ops@trammo.com	E-Mail:	rdesjarlais@leegov.com mtucker@leegov.com

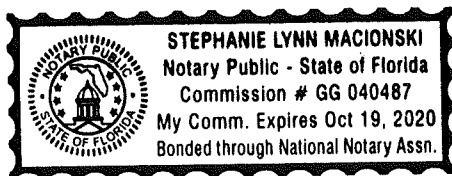
- I. Any change in the County's or the Vendor's Representative will be promptly communicated by the party making the change.
- J. Paragraph headings are for the convenience of the parties and for reference purposes only and shall be given no legal effect.
- K. In the event of conflicts or inconsistencies, the documents shall be given precedence in the following order:
1. Agreement

2. County's Purchase Order
3. Solicitation
4. Vendor's Submittal in Response to the Solicitation

[The remainder of this page intentionally left blank.]

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date last below written.

WITNESS:
Signed By: [Signature]
Print Name: Stephanie Macionski



TRAMMO, INC.
Signed By: [Signature]
Print Name: Edward Weiner
Title: President + CEO
Date: 12-13-18

LEE COUNTY

BOARD OF COUNTY COMMISSIONERS
OF LEE COUNTY, FLORIDA

BY: [Signature]
VICE CHAIR

DATE: 3/11/19

ATTEST:
CLERK OF THE CIRCUIT COURT
Linda Doggett, Clerk

BY: [Signature]
DEPUTY CLERK

APPROVED AS TO FORM FOR THE
RELIANCE OF LEE COUNTY ONLY:

BY: [Signature]
OFFICE OF THE COUNTY ATTORNEY



EXHIBIT A SPECIFICATIONS

QA-11/07/2014-1

SCOPE OF WORK FOR ANNUAL - SULFURIC ACID FOR UTILITIES WATER PLANTS

1. SCOPE

- 1.1. The Lee County Board of County Commissioners (BOCC) desires to obtain a qualified, professional, and licensed vendor to provide and deliver 93.19% - 95% of Sulfuric Acid to Lee County Water Treatment Facilities.
- 1.2. The scope of work is future defined and detailed within the technical specifications included in this solicitation package. Vendors are responsible for reviewing all documentation associated with this project.

2. AWARD

- 2.1. The basis of award for this bid shall be determined by the lowest *Total Cost* of the most responsive, responsible and qualified bidder meeting all bid specifications.

3. DELIVERY REQUIREMENTS

- 3.1. Shipments will be Free on Board (FOB) destination and received between the hours of 8:00 AM and 4:00 PM EST., Monday through Friday, within (3) calendar days (i.e. not working days) after verbal, mobile or fax receipt of order from Lee County Utilities.
 - 3.1.1. "Emergency" deliveries within 24 hours. An emergency delivery is defined as a delivery which is necessary in order to prevent Lee County Utilities from running out of Sulfuric Acid in less than 24 hours. Lee County Utilities shall endeavor to minimize the number of "emergency" deliveries.
- 3.2. Lee County Utilities reserves the right to refuse a delivery if that delivery is not in the proper timeframe; the Vendor has improper equipment to offload the delivery; and/or is taking improper safety precautions or has malfunctioning equipment.
 - 3.2.1. With each delivery, a certificate of analysis must be provided. This is to include the following chemical analysis as a minimum; Clarity percentage (%), iron parts per million (ppm) and sulfuric acid percentage (%). This certificate will also certify that the product shipped meets the American National Standards Institute (ANSI) and National Sanitation Foundation Standard 60 (NSF).
- 3.3. Bids are to be based on firm prices delivered FOB destination, as directed to the locations specified herein, Lee County, Florida.
- 3.4. The County reserves the right to add or delete delivery sites at its discretion at any time throughout the term of this contract.
- 3.5. Delivery driver must present a photo I.D. upon delivery. The I.D. must show that the driver is an employee of either the trucking company or the Vendor. All personnel making deliveries must wear the appropriate personal protective equipment (PPE) as required by the Safety Data Sheet (SDS).

4. MINIMUM ORDER QUANTITIES

- 4.1. The required minimum of Sulfuric Acid will be 1000 gallons per order not to exceed 3000 gallons. If Lee County requires less than the minimum order quantity, Lee County will contact the awarded vendor to receive that product at the same bid price or obtain alternate firm delivered pricing for that product. Lee County reserves the right to accept the alternate pricing or purchase the product elsewhere.

5. PRICING

- 5.1. Pricing submitted in response to this Invitation to bid (ITB) will be valid for the initial term of the awarded contract, and no price increase will be authorized for 365 calendar days after the effective date of the contract. Thereafter, on an annual basis any request for escalation in pricing must be submitted to the County for evaluation and will be no greater than the Bureau of Labor Statistics, Producer Price Index (PPI) price increase for the most recent twelve (12) month period.

- 5.1.1. The rates may increase annually not to exceed maximum of 4% or per the PPI Index, whichever is less. The PPI Index to be utilized shall be the U.S. Bureau of Labor Statistics web site, PPI-Final Demand, Series WPU061320T1, Not Seasonally Adjusted (NSA); <https://data.bls.gov/timeseries/WPU061320T1>.

B180475BAW ANNUAL – SUPPLY OF SULFURIC ACID

EXHIBIT A SPECIFICATIONS

WAP11272016-3

- 5.2. The month applicable shall be the third month prior to renewal or anniversary of contract and the year applicable shall be the current year in which the request is being made. The request to increase rates must be made in writing to Lee County Procurement Management and supported by detailed justification which warrants the request increase. The Vendor shall submit their written request at least (60) days prior to the renewal date/anniversary of the contract in order for a request to be considered by the County. The County shall review the Vendor's written request and supporting documentation to determine whether an increase is warranted and, if so, what percentage increase. Failure by the Vendor to request and increase in rates in accordance with these terms shall result in the continuation of the rates contained in the agreement until the next scheduled rate increase request date. If the request is not made within the timeframe specified above, an increase for that year will be forfeited. No retroactive contract price adjustments will be allowed. An increase, which Lee County Procurement Management determines is excessive, regardless of any documentation supplied by the Vendor, may be caused for cancellation of the contract by Lee County Procurement Management. Lee County Procurement Management will notify using agencies and Vendors in writing the effective date of any increase approval. However, the Vendor shall fill all orders received prior to the effective date of the price adjustments at the old contract price.
- 5.3. Price decreases that affect the cost of materials, labor, and transportation are required to be passed on to the County immediately. Failure to do so will result in action to recoup such amounts.
6. **MAJOR BREAKDOWNS/NATURAL DISASTERS**
- 6.1. Lee County requires that the Vendor provide the name of a contact person and phone number, which will afford Lee County access twenty-four (24) hours per day, 365 days per year, of this product or service in the event of major breakdowns or natural disasters.
- 6.2. Lee County reserves the right to purchase the product or service listed in this quotation elsewhere in an "Emergency" situation.
7. **REQUIRED SUBMITTALS/DOCUMENTATION**
- 7.1. Vendor(s) shall provide in their bid package the following documentation:
- 7.1.1. Spill response policy and procedures
 - 7.1.2. A product data sheet as written proof of conformance as required in technical specifications
 - 7.1.3. Current SDS
 - 7.1.4. Primary contact number, name and 24/7 emergency number
 - 7.1.5. Affidavit of compliance with ANSI and NSF standard 60 requirements (or most current standards at the time of the submitted proposal) written proof of approval by the NSF as applicable
 - 7.1.6. Third party laboratory analysis of sulfuric acid sample
- 7.2. The County reserves the right to request documents/clarification after the bid closes.
8. **ADDITIONAL REQUIREMENTS**
- 8.1. Vendor agrees to conform to all State and Federal regulations pertaining to Occupational Safety and Health according to chapter 442 of the Florida Statute.
- 8.2. All products shall be provided exactly as specified. Any variations will not be accepted.

End of Scope of Work

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B180475BAW ANNUAL – SUPPLY OF SULFURIC ACID

EXHIBIT A SPECIFICATIONS

WV31/27/2019-1

TECHNICAL SPECIFICATIONS FOR ANNUAL - SUPPLY OF SULFURIC ACID LEE COUNTY UTILITIES

1. SPECIFICATIONS

- 1.1. All services provided under this bid must comply with all rules and laws per F.S. 442.
 - 1.1.1. Furnish liquid sulfuric acid, 93.19% minimum, 95% maximum, FOB destination in accordance with ANSI/NSF standard 60 requirements, except as modified or supplemented herein.
 - 1.1.2. Tested and certified as meeting these specifications and those of the ANSI and NSF Standard 60, Drinking Water Treatment Chemicals Health Effects. It is the responsibility of the Vendor to inform Lee County that NSF certification has been revoked or lapsed within 24 hours of the time the supplier receives verbal or written notification. Loss of certification shall constitute sufficient ground for immediate termination of the contract.
 - 1.1.3. Product will be delivered as a 93.19% minimum, 95% maximum 66 degree b γ ume solution. Product will meet or exceed all industry standards for quality control.
- 1.2. Packaging shall conform to all applicable federal and state standards.
- 1.3. The Vendor shall be responsible for any spills resulting from the failure of its or its subcontractor's delivery equipment or from failure of attendant delivery personnel in the proper performance of their duties.
- 1.4. Proper performance shall require attendant delivery personnel's constant inspection and observation of unloading operations and knowledgeable response to problems or emergencies, which would most commonly be expected to occur. Lee County reserves the right to refuse any and all deliveries made with equipment that is poorly maintained.
- 1.5. The tanks or trailers shall be clean and free of residue that may contaminate the Vendor's product or impede the unloading process. It is the Vendor's responsibility to verify the cleanliness of the transporting equipment before loading.
 - 1.5.1. All appurtenant valves, pumps, and discharge hoses used for the delivery of sulfuric acid shall be supplied by the Vendor and shall be clean and free from contaminating material.
 - 1.5.2. Lee County may reject a load if the equipment is not properly cleaned. The Vendor shall furnish Lee County an approved, leak-free connection device between the trailer and the Purchaser's intake receptacle.
 - 1.5.3. The Vendor shall observe the entire filling operation at each delivery site and shall immediately report any spills caused during the filling operations. The Vendor shall take immediate and appropriate actions to clean up any spilled chemical.
 - 1.5.4. If the spill is not cleaned up, Lee County will hire a certified hazardous material handling company to clean up the spill, and the cost of such service shall be charged to the Vendor and deducted from the amount due to the Vendor for materials.
 - 1.5.5. If Lee County's unloading equipment such as a pipe, valves or level indication and alarms should fail and the spillage is not the fault of the Vendor or its subcontractor, the Vendor shall be relieved of clean-up of the spill.

B180475BAW ANNUAL - SUPPLY OF SULFURIC ACID

EXHIBIT A SPECIFICATIONS

00011/07/2015-3

2. DELIVERY LOCATIONS, CONTACTS, DELIVERY AMOUNTS/REQUIREMENTS

Delivery Locations	Contact Information	Delivery Amounts/Requirements
North Lee County WTP 18250 Durrance Road Ft. Myers, FL 33902	Phone number: 239-567-2181 Fax number: 239-567-2184 Contact person: Larry Campanelli	1,000 Min. – 3,000 Max. gals per delivery 20' 2 inch hose is required
Olga WTP 1450 Warner Drive Alva, FL 33920	Phone number: 239-694-4038 Fax number: 239-694-2370 Contact person: Dan Smith	1,000 Min. – 3,000 Max. gals per delivery 30' 2 inch hose is required
Pinewoods WTP 11950 Corkscrew Road Estero, FL 33928	Phone number: 239-992-1319 Fax number: 239-992-9095 Contact person: Mike Frazzetto	1,000 Min. – 3,000 Max. gals per delivery 20' 2 inch hose is required
Green Meadows WTP 16003 Airport Haul Road Ft. Myers, FL 33913	Phone number: 239-267-1152 Fax number: 239-267-7105 Contact person: Damon Hardy	1,000 Min. – 3,000 Max. gals per delivery 20' 2 inch hose is required

3. ESTIMATED ANNUAL USAGE

- 3.1. Annual Estimated Usage: 300,000 gallons

4. TRAINING SESSIONS

- 4.1. The Vendor will be required to provide employee education and training according to FS 442.115, at no additional cost to the County, two 4-hour training sessions each year, that meet the federal and state safety and right to know training requirements. The education and instruction of the County's operations personnel shall be by a qualified instructor familiar with the safe handling practices associated with the chemical being discussed. Failure to provide this service will be considered a default of the contract.
- 4.2. The training sessions will be held in one central location in Lee County, which will be determined by Lee County Utilities. The awarded supplier(s) will be responsible for travel, lodging, meals and training materials costs.

5. DESIGNATED CONTACT

- 5.1. The Vendor shall appoint a person or persons to act as a primary contact for all County departments. This person or back-up shall be readily available during normal work hours by phone or in person, and shall be knowledgeable of the terms and procedures involved.

6. SUB-CONTRACTORS

- 6.1. The use of sub-contractors under this bid is NOT allowed without prior written authorization from the County representative.

End of Specifications

**EXHIBIT B
FEE SCHEDULE**

SODIUM BISULFITE 40% AQUEOUS SOLUTION		
Description	Unit of Measure	Unit Cost
Sulfuric Acid for Utilities Water Plant - Delivered	Short Ton	\$129.50

EXHIBIT C

INSURANCE REQUIREMENTS

Revised 4/06/2017 – Page 1 of 2



Standard Insurance Requirements
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Minimum Insurance Requirements: *Risk Management in no way represents that the insurance required is sufficient or adequate to protect the Vendor's interest or liabilities. The following are the required minimums the Vendor must maintain throughout the duration of this Contract. The County reserves the right to request additional documentation regarding insurance provided.*

- a. **Commercial General Liability** - Coverage shall apply to premises and/or operations, products and completed operations, independent contractors, and contractual liability exposures with minimum limits of:

\$500,000 per occurrence
\$1,000,000 general aggregate
\$500,000 products and completed operations
\$500,000 personal and advertising injury

- b. **Business Auto Liability** - The following Automobile Liability will be required and coverage shall apply to all owned, hired and non-owned vehicles use with minimum limits of:

\$500,000 combined single limit (CSL) or
\$300,000 bodily injury per person
\$500,000 bodily injury per accident
\$300,000 property damage per accident

- c. **Workers' Compensation** - Statutory benefits as defined by Chapter 440, Florida Statutes, encompassing all operations contemplated by this Contract or Agreement to apply to all owners, officers, and employees regardless of the number of employees. Workers' Compensation exemptions may be accepted with written proof of the State of Florida's approval of such exemption. Employers' liability will have minimum limits of:

\$100,000 per accident
\$100,000 disease limit
\$500,000 disease – policy limit

**The required minimum limit of liability shown in a., b., and c. may be provided in the form of "Excess Insurance" or "Commercial Umbrella Policies," in which case, a "Following Form Endorsement" will be required on the "Excess Insurance Policy" or "Commercial Umbrella Policy."*



Verification of Coverage:

1. Coverage shall be in place prior to the commencement of any work and throughout the duration of the Contract. A certificate of insurance will be provided to the Risk Manager for review and approval. The certificate shall provide for the following:
 - a. The certificate holder shall read as follows:

Lee County Board of County Commissioners
P.O. Box 398
Fort Myers, Florida 33902
 - b. *"Lee County, a political subdivision and Charter County of the State of Florida, its agents, employees, and public officials"* will be named as an **"Additional Insured"** on the General Liability policy, including Products and Completed Operations coverage.

Special Requirements:

1. An appropriate **"Indemnification"** clause shall be made a provision of the Contract.
2. If applicable, it is the responsibility of the general contractor to ensure that all subcontractors comply with all insurance requirements.
3. Place the project name and number in the Description of Operations box.
4. Insurance carriers providing coverage required herein shall be licensed to conduct business in the State of Florida and shall possess a current A.M. Best's Financial Strength Rating of B+ Class VII or better.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
10/09/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Marsh USA Inc. 1166 Avenue of the Americas New York 10036 Attn: NewYork.certs@Marsh.com Fax: 212-948-0500	CONTACT NAME: PHONE (A/C, No, Ext): E-MAIL: ADDRESS:	
	INSURER(S) AFFORDING COVERAGE INSURER A : Federal Insurance Company INSURER B : N/A INSURER C : INSURER D : INSURER E : INSURER F :	
CN102713913-GAWU-18-19	FAX (A/C, No): NAIC #	
INSURED TRAMMO, INC. 320 PARK AVENUE NEW YORK, NY 10022	20281	
	N/A	

COVERAGES**CERTIFICATE NUMBER:**

NYC-009430515-26

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		73125690	05/01/2018	05/01/2019	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 2,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	<input type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY		74986577	05/01/2018	05/01/2019	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input type="checkbox"/> RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$
A	<input type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N N/A	71628463	05/01/2018	05/01/2019	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
RE: BID # B180475BAW

LEE COUNTY, A POLITICAL SUBDIVISION AND CHARTER COUNTY OF THE STATE OF FLORIDA, ITS AGENTS, EMPLOYEES AND PUBLIC OFFICIALS ARE INCLUDED AS ADDITIONAL INSURED (EXCEPT WORKERS COMPENSATION) WHERE REQUIRED BY WRITTEN CONTRACT.

CERTIFICATE HOLDER**CANCELLATION**

LEE COUNTY
ATTN: RISK MANAGER
PO BOX 398
FT MYERS, FL 33902

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
of Marsh USA Inc.

John A. Whyte

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Federal Insurance Company

A.M. Best #: 002084 NAIC #: 20281 FEIN #: 131963496

Administrative Office

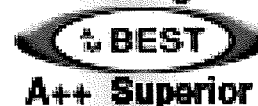
436 Walnut Street
Philadelphia, PA 19106
United States

[View Additional Address
Information](#)

Web: www.chubb.com

Phone: 215-640-1000

Financial Strength Rating



Assigned to insurance companies that have, in our opinion, a superior ability to meet their ongoing insurance obligations.

[View additional news, reports and products for this company.](#)

Based on A.M. Best's analysis, 058303 - Chubb Limited is the **AMB Ultimate Parent** and identifies the topmost entity of the corporate structure. [View a list of operating insurance entities in this structure.](#)

Best's Credit Ratings

Financial Strength Rating [View Definition](#)

Rating: A++ (Superior)
Financial Size Category: XV (\$2 Billion or greater)
Outlook: Stable
Action: Affirmed
Effective Date: December 13, 2018
Initial Rating Date: December 31, 1907

Long-Term Issuer Credit Rating [View Definition](#)

Long-Term: aa+
Outlook: Stable
Action: Affirmed

Effective Date: December 13, 2018

Initial Rating Date: March 17, 2005

u Denotes Under Review Best's Rating

Best's Credit Rating Analyst

Rating Office: A.M. Best Rating Services, Inc.

Senior Financial Analyst: Gregory Dickerson

Director: Jennifer Marshall, CPCU, ARM

Note: See the Disclosure information Form or Press Release below for the office and analyst at the time of the rating event.

Disclosure Information

Disclosure Information Form

[View A.M. Best's Rating Disclosure Form](#)

Press Release

AM Best Affirms Credit Ratings of Chubb Limited and Its Subsidiaries
December 13, 2018

Rating History

A.M. Best has provided ratings & analysis on this company since 1907.

Financial Strength Rating

Effective DateRating

12/13/2018	A++
10/5/2017	A++
6/22/2016	A++
7/2/2015	A++u
4/16/2015	A++
3/20/2014	A++

Long-Term Issuer Credit Rating

Effective DateRating


12/13/2018	aa+
10/5/2017	aa+
6/22/2016	aa+
7/2/2015	aaa u
4/16/2015	aaa
3/20/2014	aa+

Related Financial and Analytical Data


The following links provide access to related data records that A.M. Best utilizes to provide financial and analytical data on a consolidated or branch basis.

AMB #	Company Name	Company Description
019568	Chubb Group of Insurance Companies (CS)	Represents Property/Casualty business of this legal entity.
000012	Chubb U.S. Group of Insurance Companies (SG) Rating Unit	Represents the A.M. Best Consolidated financials for the Property/Casualty business of this legal entity.
087730	Federal Insurance Company CAB	Represents the Property/Casualty financials for the Canada Branch of this legal entity.
090042	Federal Insurance Co HKB	Represents the Property/Casualty financials for the Hong Kong Branch of this legal entity.
090456	Federal Insurance Company KRB	Represents the Property/Casualty financials for the South Korea Branch of this legal entity.
093151	Federal Insurance Co (Singapore Branch)	Represents the Property/Casualty financials for the Singapore Branch of this legal entity.

Best's Credit Reports

 Best's Credit Report - Where applicable, includes Best's Financial Strength Rating and rationale along with comprehensive analytical commentary, detailed business overview and key financial data.

Report Revision Date: 1/18/2019 (represents the latest significant change).

 Historical Reports are available in Best's Credit Report Archive.

View additional news, reports and products for this company.

Press Releases

<u>Date</u>	<u>Title</u>
Dec 13, 2018	AM Best Affirms Credit Ratings of Chubb Limited and Its Subsidiaries
Oct 05, 2017	A.M. Best Affirms Credit Ratings of Chubb Limited and Its Subsidiaries
Jun 22, 2016	A.M. Best Removes From Under Review and Affirms Ratings of Chubb Limited and Most of Its Subsidiaries
Jul 02, 2015	A.M. Best Places Ratings of The Chubb Corporation and Its Subsidiaries Under Review With Negative Implications
Apr 16, 2015	A.M. Best Upgrades Issuer Credit Ratings of The Chubb Corporation and Its Subsidiaries
Mar 08, 2013	A.M. Best Affirms Ratings of The Chubb Corporation and Its Subsidiaries
Apr 18, 2012	A.M. Best Affirms Ratings of The Chubb Corporation and Its Subsidiaries
Mar 04, 2011	A.M. Best Affirms Ratings of The Chubb Corporation and Its Subsidiaries
Mar 17, 2010	A.M. Best Affirms Ratings of The Chubb Corporation and Its Subsidiaries
Dec 23, 2008	A.M. Best Affirms Ratings of The Chubb Corporation and Its Subsidiaries

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Detail by Entity Name

Foreign Profit Corporation

TRAMMO, INC.

Filing Information

Document Number	P11712
FEI/EIN Number	13-2679131
Date Filed	10/08/1986
State	DE
Status	ACTIVE
Last Event	NAME CHANGE AMENDMENT
Event Date Filed	10/23/2013
Event Effective Date	NONE

Principal Address

ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Changed: 01/09/2018

Mailing Address

ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Changed: 01/09/2018

Registered Agent Name & Address

CORPORATION SERVICE COMPANY
1201 HAYS STREET
TALLAHASSEE, FL 32301-2525

Name Changed: 06/07/2012

Address Changed: 06/07/2012

Officer/Director Detail

Name & Address

Title CEO, Director

WEINER, EDWARD G

ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title CFO, VP

MARKSTEIN, WILLIAM
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title DIRECTOR

SAVI, CHRISTOPHE
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title Director

HART, BRENT
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title Director, VP

STANTON, OLIVER K
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title Treasurer, Director, VP

BENFIELD, JAMES H
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title Director

BEKIROV, VIL'DAN
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title Director

LOWENFELS, FRED
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title Director

DIETLIN, MICHEL
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title Secretary, Director

EPSTEIN, LOUIS
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title Director, VP

COX, DUDLEY R.W
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title Director, VP

LOVETT, ROBERT
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title VP

MADDEN, DONALD
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title VP

TAN, BENJAMIN
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title VP

SHEEHAN, JOHN
ONE ROCKEFELLER PLAZA
9TH FLOOR
NEW YORK, NY 10020

Title VP

CAMPORINI, PAUL
ONE ROCKEFELLER PLAZA
9TH FLOOR

9TH FLOOR
NEW YORK, NY 10020

Annual Reports

Report Year	Filed Date
2017	04/27/2017
2018	01/09/2018
2019	01/22/2019

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