

Contracting Entity:	MiCTA		
Contract Name:	Telecommunications Master Service Agreement	Contract Number:	190AN-MTTISAFBOS2022-0827
Contract Term:	8/26/2022-8/31/2027	Estimated Expenditure:	\$191,952.00

Description / Scope of Purchase (include item numbers):

Establish master piggyback authorization for Lee County utilization of the MiCTA contract no.190AN-MTTISAFBOS2022-0827 , Telecommunications Master Service Agreement with Crown Castle Fiber to provide Internet access and Internet security. Purchases to be made, on an as needed basis, as approved in the County Departments' annual adopted budget. Individual purchases exceeding \$100,000 will be brought before the Board for purchase authorization and Market Analysis review.

This will be establishing a 36 month period, with a monthly rate of \$5,332.00 with Crown Castle Fiber, for the total amount of \$191,952.00.

Market Analysis:

Provide comparison pricing within the market or through verification of other governmental agencies.

A market analysis was performed by comparing the cost of what the County currently pays for the services requested compared to the cost the County would pay if they were piggyback off the contract from MiCTA. The attached quote from Crown Castle Fiber shows both the current monthly cost and what the cost would be at the discounted rate. The current monthly cost for the services requested is \$9,398.00. The monthly cost would drop to \$5,332.00 if the County were to piggyback the proposed contract. This is a cost savings of \$4,066 per month or \$48,792.00 annually. By piggybacking off the MiCTA contract, the County will be saving 43.3% per month.

Is Company/Distributor Local?

Yes:

No:

Does Contract Contain Cooperative-Purchasing Provision?

Yes:

No:

Lee County Procurement Approval

Jake Bond

Date:

September 8, 2023

Printed Name

Jake Bond

Basic Quote Information:

Quote ID:	LQ20772	Issued By:	Raymond Sentner
Quote Issue Date:	10/1/2023	Phone:	239-789-3499
Quote Expiration Date:	11/30/2023	Email:	Raymond.sentner@crowncastle.com

Quote Recipient Information:

Company Name:	Lee County Government
Contact:	Ryan Purdy
Contact Phone:	239-533-7356
Contact Email:	rpurdy@leegov.com

Service Location Information:

Location	
A loc	2675 Ortiz Ave, Fort Myers, FL 33905
Z loc	50 NE 9th St, Miami, FL 33132

Service Description	Term (in months)	Total MRC	Total NRC
1G DIA (Current Service)	36	\$4,395.00	\$0.00
2G DIA w/ DDoS	36	\$2,756.00	\$0.00
1G EVPL Active/Passive Diverse Paths (Current Service)	36	\$5,003.00	\$0.00
Dual 3G ELINE Active/Active Diverse Paths	36	\$2,576.00	\$0.00

Quote Terms and Conditions:

- This quote is valid until 60 days from the "Quote Issue Date" listed above
- This quote is for budgetary purposes only and does not include applicable taxes, surcharges or other fees
- This quote is not a contract for service
- All information contained herein is confidential and intended solely for the quote recipient's benefit. The quote recipient shall not disclose information contained herein to any other parties.
- "MRC" referenced above refers to Monthly Recurring Charge
- "NRC" referenced above refers to Non-Recurring Charge

Comments:

These prices are if purchasing off the MiCTA contract # 190AN-MTTISAFBOS2022-0827.
This includes keeping your IP Allocation and moving the circuit to the EOC.