

Single/Sole Source Justification

Vendor: Transcore LP
Commodity/Service: Transponders for Electronic Toll Collection
 Estimated expenditure for the current term of contract or annually
 whichever is greater, for the above Commodity/Service: \$ 325,000 Requests over \$50,000, after review Procurement
 will send to County Manager for Authorization

Initial the entry below that applies to the proposed purchase.

SINGLE SOURCE REQUEST is for: licensed, patented goods/services, the original manufacturer, for existing equipment, software, or is required from this source to permit standardization.

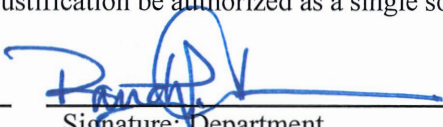
SOLE SOURCE REQUEST is for: the only qualified supplier possessing the unique and singular available capability to meet the requirements of the department. Please obtain and include a letter from manufacturer regarding the product or service.

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*** Single & Sole sources are required to be publicly posted by Procurement for a minimum of 7 days prior to approval. ***

In all cases, negotiations have been performed in order for the County to receive the best value.

The undersigned requests that competitive procurement be waived and that the vendor identified as the supplier of the service or material described in this single/sole source justification be authorized as a single source for the service or material.

Susan Drotleff 239-839-9477  9/23/21
 Requisitioned by: Telephone Signature: Department
 Extension Director/Designee Date

Transportation Department Randy P. Cerchie, Director, Lee County Dept. of Transportation
 Department Director/Designee (PRINT OR TYPE)

Single/Sole Source No.		(PROCUREMENT MANAGEMENT DIVISION USE ONLY)		Received Date	<u>9/27/2021</u>
		<u>SS220004MKP</u>		(7 days) www.lee.gov/procurement and/or	
Posted Date	From	<u>10/5/2021</u>	To	<u>10/13/2021</u>	www.demandstar.com
<input type="checkbox"/> Approved	<input type="checkbox"/> Disapproved	Signature of Procurement Director/Designee		Date	
Reason for disapproval					

Single/Sole Source OVER \$50,000 Require County Manager or Designee Approval			
<input type="checkbox"/> Approved	<input type="checkbox"/> Disapproved	Signature of County Manager/Designee	Date
Presented to Commission: _____		Commission Response: _____	

Amount	\$ 325,000	Vendor:	Transcore LP
1. Detailed Description of services and/or items: Describe the product/service you are requesting and its function.			
Vendor is providing transponders and transponder set up charges. Transponders are radio frequency identification toll tags that are utilized to electronically collect from customers.			
2. Justification for Single/Sole Source/Special Circumstances: Explain why this vendor is the only source from which to obtain this product or service.			
The Transcore transponder technology is proprietary. Transcore is the only vendor able to make the specific Segoe protocol transponders that work with the toll lane hardware and software in Lee County and throughout the state of Florida. They also produce the multi-protocol transponder with the Segoe protocol, TDM protocol and 6C protocol for reading throughout the US. These are the same type of transponders purchased by Florida Department of Transportation for SunPass and Central Florida Expressway Authority for E-Pass.			
3. Efforts to Identify Other Vendors: Describe steps taken to make this determination, vendors contacted, etc.			
The transponder Segoe technology is proprietary. No other vendor is able to make this type of transponder. The state of Florida has a contract for similar products including the multi-protocol transponder, but the hard case products on the state contract use suction-cup attachment and LeeWay transponders are attached with double sided tape. The sticker transponders on the state contract are the same. No other entities could be found with a similar contract for the Transcore hard case tags.			
If required by the Procurement Management Director, attach a letter from vendor declaring sole source.			
Funding Source: <u>LeeWay Sevice Center Operating</u>			
State, Federal, or other outside County Funding			